

**Collier, Sarnier And Associates, Inc.
& Brandon S. Collier Present**

**AGGRESSIVE BUSINESS,
TAX AND PRACTICE MANAGEMENT
FOR THE DOCTOR**

COSTA RICA

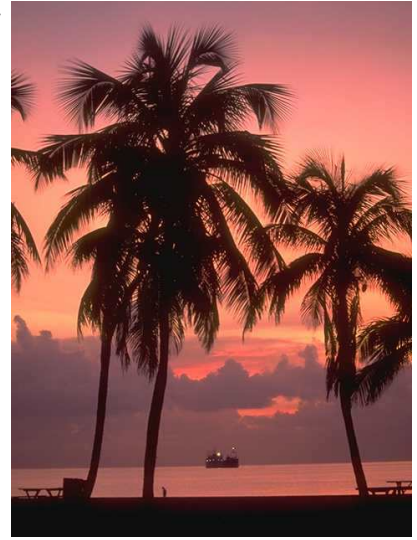
MARRIOTT

DECEMBER 26, 2010-JANUARY 2, 2011

This program is sponsored solely by Collier, Sarnier And Associates, Inc., with more than 35 years experience in providing doctors with timely business information, assistance with planning for retirement and assistance with buying and selling practices. Brandon Collier is an attorney who also focuses on representing doctors. **Brandon has a law degree from Case Western Reserve University, a Masters in tax law from the New York University School of Law as well as a Bachelors degree from the University of Pennsylvania. Upon law school graduation he was an attorney with the international law firm Holland and Knight in New York for four years. He has been with Collier, Sarnier And Associates, Inc for eight years, consulting to doctors, assisting in writing the Newsletter and speaking at Collier-Sarnier seminars across the country. *For complete candidness, tape recorders will not be allowed at the program.***



This seminar will help you save taxes, retire wealthy and become better at running the business aspects of your practice. The goals are simple -- to conduct a tax-deductible seminar at a delightful site for a modest cost, and have the doctor and spouse learn enough to more than pay for the trip. The majority of the attendees are repeat attendees. Why? Because the emphasis is on easy-to-implement practical ideas on such things as aggressive (but always legal) tax ideas that too many timid accountants fail to suggest, practice building ideas, retirement plans, practice transition ideas, employee benefits, insurance, cost cutting ideas and others.



At this year's seminar, a special emphasis will be placed on these issues that can improve your wealth and quality of life:

- ▶ **New, Improved Retirement Plans** - New tax-savvy plan designs that can improve the power of plans for doctors who want to save between \$10,000 and \$100,000 per year.
- ▶ **Staffing** - Creative ways to hire and retain great employees.
- ▶ **Steps To Take Now To Cut Future Taxes When Selling A Practice Or Bringing In A Partner** - A recent Tax Court case gives us guidance on actions to take years in advance that can dramatically cut taxes on a practice transition.
- ▶ **Maximizing Retirement Plan Investments** - How to build them while working, and how to re-position them near retirement.

We will also cover other issues in depth. Additional time will be left for questions and answers.

COSTA RICA ***A Place Where Dreams Are Brought To Life!***

We are returning to Costa Rica after seven sold out and highly successful weeks during the last 15 years. The attendees loved the ecological preserves, the beautiful "Switzerland" type scenery, the friendly people and still unspoiled countryside. Prices are reasonable, food is abundant and delicious and the weather is superb. November through April is the dry season and we should again have beautiful days. For those of you who can stay a few days before or after the seminar, you can choose from some very outstanding ecological tours.

Our family has enjoyed white water rafting on two rivers near San Jose! The Paquare is a world class level 3-4 and rushes through a magnificent jungle, complete with swarms of butterflies and colorful birds. Loaded with excitement, it's worth arriving in San Jose a day or two early to experience this river.

Likewise, touring the Cloud Forest of Monteverde is a great way to spend the last weekend. These tours and many others will be offered in addition to the package inclusions.



Collier, Sarner and Associates, Inc. is designated as an Approved PACE Program Provider by the Academy of General Dentistry. The formal continuing education programs of this program provider are accepted by AGD for Fellowship, Mastership and membership maintenance credit. Approval does not imply acceptance by a state or provincial board of dentistry or AGS endorsement. The current term of approval extends from October 19, 2007 to September 30, 2011. To register, call us today toll free at 888-888-4840 Fax at 216-831-8279 email to newsletter@csanews.com

COSTA RICA MARRIOTT

The Marriott in San Jose resembles a magnificent hacienda. It is set on a beautifully landscaped lush coffee plantation. It is a setting that instantly conveys gracious accommodations and the outstanding level of service offered within. Each of the 252 guest rooms and seven suites is elegantly appointed with a colonial motif. You will enjoy special touches, such as a mini-bar, bathrobe, hair dryer, two telephones, cable TV, and a balcony with a magnificent view. Other conveniences include a complimentary shuttle to downtown or to the airport, valet parking, boutiques, a beauty salon, and 24-hour room service.



Guests can relax at two spectacular pools and a garden Jacuzzi. For more active pastimes, there's a health club with weight room, exercise room, saunas and fitness center. There are also jogging and nature trails, three tennis courts, and a driving range and golf pro shop.

LOS SUENOS MARRIOTT

The **Los Suenos Marriott Beach & Golf Resort** is located on the central Pacific Coast of Costa Rica. Sharing a spectacular beachfront location with an 1,100 acre rainforest, it combines world class amenities and activities with impressive meeting facilities and astounding natural wonders.

Here guests can retreat into their own paradise with the scenic 18-hole Ted Robinson-designed eco-golf course - the first of its kind in the world, great tennis courts and health club. There's an immense horizon pool overlooking the bay. Scuba diving and boat rentals are available from the nearby 150 slip marina. You can tour lush rainforests, rivers and scenic Tortuga Island. Convenient to Jaun Santamaria International Airport, the resort also boasts a location minutes away from Jaco's lively shopping, dining and nightlife.

HIGHLIGHTS AND INCLUSIONS

- ⚙ \$2,815 Land Package, per person based on double occupancy (\$1,695 pp adult triple occupancy)
 - ⚙ Sharing room with 2 adults
 - \$819 - children 12 and under 17
 - \$417 - children 11 and under
 - Children under 5 no charge
 - ⚙ A down payment of \$800 per adult and \$100 per child toward the Land Package is required
 - ⚙ Round-trip transfers between airport and the hotel ... hotel to hotel ... hotel to airport
 - ⚙ Accommodations for two (2) nights at the Costa Rica Marriott, and five (5) nights at the Los Suenos Marriott all run-of-house ... basis, double occupancy
 - ⚙ Bellman and daily maid gratuities at the hotels
 - ⚙ Receptions and meals:
 - Welcome cocktail reception
 - Breakfast buffet daily ... up to seven days
 - Midweek Dinner
 - Farewell Dinner
 - ⚙ Sightseeing - Choice of one of the following tours from each location:
 - ⚙ San Jose:
 - Poas Volcano or shopping in Sarchi
 - San Jose city tour
 - Coffee Plantation tour
 - ⚙ Los Suenos:
 - Manuel Antonio National Park
 - Canopy tour
 - Carara Biological Reserve



- ☀ Customized travel documents to include: luggage tags, travel information bulletin containing pertinent general information, airline ticketing, deluxe name badges and all related materials.
- ☀ Complete optional sightseeing program staffed daily.

NOT INCLUDED: Airfare, meals other than as outlined, airport departure tax, passport fees, optional sightseeing and any items of a personal nature.

ADDITIONAL DEPOSIT SCHEDULE WITH CORNERSTONE TRAVEL:

\$800.00 per person with reservations
 \$800.00 per person by March 15, 2010
 Final Payment due to September 10, 2010



LAND PACKAGE CANCELLATIONS

Up to April 1, 2010	\$250.00 per person
April 2, 2010-August 1, 2010	\$1,260.00 per person
August 2, 2010 to departure	Everything Non-refundable

CANCELLATION INSURANCE IS RECOMMENDED FOR THIS SEMINAR

Many insurance policies must be purchased within 10 days of original deposit in order to cover existing conditions for you, your travel companion, your business partner, your family (children, parents, etc.). Please order satisfaction insurance ASAP.

AIRLINE RESERVATIONS: Once you have registered, please call Cornerstone Travel at 800-876-1187 to sign up for the package and specially negotiated air fares **or you may book your own airfare.**

Only doctors on the Cornerstone Travel Tour Package will be eligible to take this seminar. The hotels expect us to sell a guaranteed block of rooms in exchange for providing us with rentable meeting space and other considerations.

SCHEDULE

Registration and "sign-in" will be from 3:00 - 6:00 p.m. on Monday, December 27, 2010 at the Costa Rica Marriott in San Jose followed by our welcome cocktail party. On Tuesday, December 28, 2010 after another morning meeting, we will be transported to the Marriott Los Suenos (about a 1-1/2 hour drive) on the Pacific Coast. Twenty hours of lecture time will be scheduled throughout the week, based on sightseeing plans.

REGISTRATION AND FEES



Attendance at the programs is limited to doctors and their spouses, except by special permission. In addition, registration is limited by available meeting space and our courses often sell-out. The course registration fee for a doctor's attendance is \$895.00 for doctor only or \$1,020.00 for doctor and spouse registering before October 26, 2010. For spouses attending on their own, the normal registration fee (\$895) will apply if registering prior to October 26, 2010. **If registration is received after October 25, 2010, the full fee will apply; \$945 doctor only or \$1,070 doctor and spouse. If registering at the door, the course fee will be \$995 doctor only or \$1,120 doctor and spouse.**

CANCELLATION

Cancellations must be made in writing. **The full registration fee (minus a \$50.00 processing fee) will be refunded if we are notified of cancellation before September 26, 2010. There will be no refund of registration fees if notice of cancellation is received after September 25, 2010.** This cancellation policy will be strictly enforced. If you cannot attend, be careful to advise us prior to the cancellation deadline.

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REGISTRATION FORM

Name _____ Degree _____
Name of spouse/staff members attending _____
Address _____
City _____ State _____ Zip _____
Office Phone (____) _____ Home Phone (____) _____

👉 SAVE MONEY BY REGISTERING EARLY 👈

**PLEASE CALL CORNERSTONE TRAVEL AT 1-800-876-1187
TO ARRANGE FOR YOUR ROOM DEPOSIT AND RESERVATION**

SEND SEMINAR REGISTRATION TO COLLIER, SARNER AND ASSOCIATES

If Registering prior to October 26, 2010

_____ \$895.00 Doctor Only
_____ \$1,020.00 Doctor & Spouse

If Registering October 26, 2010 through December 25, 2010

_____ \$945.00 Doctor Only
_____ \$1,070.00 Doctor & Spouse

**Please note if registering at the door it will be
\$995.00 for Doctor Only or \$1,120.00 for Doctor & Spouse**

- Check enclosed. Make checks payable to Collier, Sarner And Associates, Inc.
 Charge my: MasterCard Visa

Card Number _____ Expiration date _____

Name on Card _____

Total Amount Charged \$ _____

Signature of Cardholder

Mail this form to: Collier, Sarner and Associates
30195 Chagrin Boulevard, #100
Cleveland, Ohio 44124

Call: 216-765-1199 or
888-888-4840 (toll free)

I HAVE READ THE REGISTRATION INFORMATION ATTACHED:

I understand that my deposit for Collier, Sarner And Associates and a portion of Cornerstone Travel's deposit is non-refundable.

Signature