

HAVE YOU BEEN SEARCHING FOR THE RIGHT PARTNER OR PRACTICE? CONSIDER A PRACTICE TRANSITION SEMINAR

- How to save taxes on the sale or purchase of a practice or when taking or becoming a partner.
- How to value a practice.
- How to buy or sell a practice.
- Are you ready to retire?
- How to recognize the common blunder doctors make of giving away the first half of a practice when they think they are selling it to a new partner. From the junior partner's point of view; how to recognize when you're getting a tremendous bargain.
- What happens to a corporation at retirement?
- What happens to a doctor-owned office building at retirement?
- Stretching IRAs to the next generation.
- How to avoid major blunders in group practice buy-sell agreements.
- Fair compensation techniques among partners.
- Taking benefits out of a retirement plan.



STOWE, VERMONT • September 23, 2010

We are returning to Vermont during the height of the leaf changing season due to the extreme popularity of our prior courses. **Topnotch Resort and Spa** is considered one of New England's premier resorts and is a 4 Diamond property. With a recent multi-million dollar renovation it sparkles. Topnotch offers superb lodging, great restaurants, spa facilities, tennis and daily complimentary tea and cookies. The concierge can arrange golf, horseback riding, and bike rentals. Stowe has terrific shops, charming restaurants and galleries. For beautiful drives, you can visit quaint villages and nearby colleges. **Doubles are \$275 which includes a full breakfast daily for two.** Townhomes are available if traveling with other couples.

HILTON HEAD, SC • October 21-22, 2010

The weather in late October should be ideal for all sports and beachcombing. Whether you're coming alone, with spouse or children, Hilton Head is both relaxing and exciting. Enjoy a huge array of golf courses, bike trails, canoeing the lagoons, great dining and shopping. **Our group rates at the Marriott Hilton Head Resort & Spa start at \$178 double occupancy per night and include a breakfast for two.** These rates are good 3 days pre/post the seminar and are subject to South Carolina tax and a 5.5% resort fee. (Daily maid service is not included.) A 2 day minimum stay is required.

"Thank you for the excellent learning experience you provided at the Advanced Investment Seminar conducted recently in Chicago. My family and I have profited mightily from the topics you, your dad and Harvey Sarnar have developed, and from the speakers you have engaged in your programs. I have made the Advanced Investment Seminar an annual event and I look forward to future course offerings."

Dr. Leo C. Sinna, Forest Lake, MN

CHICAGO, ILLINOIS • December 9, 2010

The Drake is one of Chicago's outstanding hotels and is ideally located for shopping and dining on North Michigan Avenue, Chicago's premier address, otherwise known as the "Magnificent Mile." The hotel is splendid in its holiday garb. High tea is a great experience. **The group rate of \$219 for single or double occupancy is very attractive for this popular weekend.** **Early December is a perfect time to do holiday shopping and enjoy a weekend getaway.** Chicago offers sensational restaurants, fascinating museums, the renown Shedd Aquarium and top theater.

ASHEVILLE, NC • May 19, 2011

In May, beautiful flowers enhance the grounds at the upscale **Grove Park Inn and Spa**, a fabulous destination for discerning travelers. In 2001 it opened its world class spa, a multimillion dollar exquisite facility. Enjoy the challenging Donald Ross championship golf course, tennis, charming lodging and dining. Visit the nearby Biltmore Estate and Winery. For outdoor enthusiasts, the hiking and canoeing are terrific. **Our fine group rate of \$240 double includes a full daily breakfast.** Asheville is second only to Miami Beach for Art Deco architecture, and is home to numerous antique stores and galleries. It is a terrific mix of sophistication and artsy. Located on the scenic Blue Ridge Parkway, springtime in Asheville will be memorable.

"I have subscribed to the Newsletter for over thirty years and it is always the first piece of mail that I open when it arrives. Your advice has been extremely helpful to both me and my family. I respected the advice you had to offer so much, that when my children started their professional careers I sent them to your "Young Doctor Seminar." Jeffrey had the highest accolades for Brandon's ability to conduct the seminar."

Dr. Edward A. Kotz, Jr., Tallahassee, FL