



COLLIER & ASSOCIATES

INCORPORATED

## BAR HARBOR, MAINE – WEST STREET & HARBORSIDE HOTELS

### Aggressive Business, Tax & Practice Management Seminar - September 8-10, 2016

Bar Harbor, Maine may be a quaint seaside village, but visitors to this world-famous locale can enjoy an endless variety of Maine activities on both land and sea. It's enchanting natural beauty and recreational activities have inspired generations of visitors, and the Harborside Hotel, Spa & Marina is just moments from it all. By land or sea:

- Great art galleries, boutiques and restaurants
- Biking: **Acadia National Park**
- Whale-watching trips, sunset cruise, naturalist-led ride among the islands, old-fashioned sail, or a trip on a lobster boat.
- Hiking & walking
- Kayaking

We have rooms blocked at two different properties. **Our outstanding group rate at The West Street Hotel start at \$369 double occupancy plus taxes and fees. The Harborside Hotel rooms are \$360 for Premium King Harbor View. Rates include a breakfast buffet for two. Rooms will be held as a block until August 9, 2016, unless exhausted earlier.**

We're thrilled to have **Dr. Don Lewis as a special guest lecturer** on identifying and preventing employee fraud at this seminar. Dr. Don Lewis has been writing and lecturing on Embezzlement and Fraud for the past 25 years. He has written over 25 articles and published the first books dealing with the still growing issue of employee embezzlement. And, even after 25 years of traveling across the United States and Canada teaching courses on "Detection, Protection and Prosecution of Employee Embezzlement," he still has not lost his passion for this subject. Every year, we speak with several clients who have been the victims of embezzlement. This will be an especially valuable seminar as Don will explain most ways employees steal and how to take action to prevent it.

## MONTEREY, CALIFORNIA – MONTEREY PLAZA HOTEL & SPA

### Practice Transition Seminar

October 21-22, 2016

### Retired Doctors Seminar

October 22-23, 2016

Conjuring up images of crashing surf, charming seaside shops and restaurants and, of course, the legendary Monterey Aquarium, Monterey Bay has an enduring appeal. It is home to some of the world's most spectacular coastline, scenic hiking, driving routes, glorious wine growing valleys, outstanding shopping, and pristine golf courses at Pebble Beach. Monterey Plaza is also adjacent to the historic site of Cannery Row, abundant with specialty shops and galleries, along with over 25 restaurants and attractions.

A limited number of rooms have been blocked for our group at **The Upscale Monterey Plaza Hotel & Spa** at the group rate of **\$250.00 for single or double occupancy plus taxes, fees and a resort charge.** This rate does include a \$25 breakfast credit each morning at the Schooners Coastal Kitchen and Bar.

## ALASKA CRUISE/SEMINAR – JULY 23-30, 2017

Our Alaskan seminars have always been our favorite. They elicited glorious photos and letters commenting that it was a trip of a lifetime. Many doctors have returned with their children or grandchildren for a second voyage. We're convinced that the wonderful company of fellow travelers, when combined with the great food, calm waters and magnificent vistas of Alaska, makes each one of these trips so special. This new one, in particular, will be an adventure. Rick Steves, the well known travel writer and TV host loved this cruise line.

The Un-Cruise lifestyle emphasizes both adventure and comfort. On board you'll enjoy a casual environment, crew to guest ratio of one-to-three, exemplary service, healthy flavorful meals, creature comforts like DVD players and iPod docks, memory-foam mattresses, hot tubs and sauna, on-deck yoga classes and exercise equipment, optional massage, experienced Expedition Leaders and Guides who know the local culture and topography; and a wide variety of activities.

The highlights according to Un-Cruise: "With the Un-Cruise, the ship provides a level of uniquely exclusive opportunities unlike any other product. We exclusively kayak, hike, go ashore to hike/walk on glacial ice inside Glacier Bay National Park & Preserve. Our expertise and fully equipped vessels allow for some amazing remote opportunities in Glacier Bay – the only company with the permits to overnight in Glacier Bay National Park on each voyage. An expert National Park Service Ranger overnights on board with our guests providing in-depth natural interpretation. We pride ourselves in spending maximum time in the wilderness to encounter more amazing wildlife spectacles and by doing so, increasing the opportunities to witness humpback whales bubble net feeding or breaching."

**[PLEASE TURN OVER FOR MORE INFORMATION]**

The following is the Itinerary specifically designed for Collier & Associates:

**Day 1** Boarding, Juneau 5PM

**Day 2** Skagway/Haines - Town time will be on your own. Skagway in the morning, Haines in later afternoon.

**Day 3** Cruising Chatham and Icy Straits

**Day 4** Peril Strait/Sitka on your own

**Day 5** Frederick Sound - whale watching and ops

**Day 6** Port Houghton - beach walks, kayaking

**Day 7** Tracy OR Endicott Arm - glacier and fjord sightseeing, skiff ops

**Day 8** Juneau

We only have 42 cabins on this intimate ship and 28 are already selected. If you would like to join us in Alaska, please call us. Each cabin holds two people. Go online at [InnerSeaDiscoveries.com](http://InnerSeaDiscoveries.com), study the ship and see what travelers are saying about their great experience. Remember it is difficult to deduct other Alaska cruise lines because very few are American registered. This voyage is tax-deductible.

**INCLUDED IN YOUR FARE:**

- Exclusive shore excursions and transfers (including those listed above)
- All meals aboard the ship, All Taxes
- Kayaking and small boat exploration
- Onboard professional Expedition Leader(s)/Naturalist(s)

**NOT INCLUDED IN YOUR FARE:**

- Airfare to and from your home city
- Premium wine, beer and liquor
- Port charges and fees (\$175 pp)
- Discretionary gratuities to vessel's crew, typically 5-10% of the cruise fare, Travel Insurance

**Cabin rates start at \$5,295 per person.** These rates cover the taxes/port charges/fees and onboard services. On board gratuities are neither required nor expected. Prices are per person, double occupancy, U.S. dollars. Single and triple rates available upon request. **Airfare is extra.**

We will accept cabin assignments on a first come first serve basis. To reserve your cabin we will need 1/3 of the cabin price for 2 people immediately. The next third will be billed in 2016 and the final third will be billed in early 2017. **Also note that each cabin is required to pay the course fee of \$1,225, which will be billed with the last payment.**

**SEMINAR REGISTRATION FORM**

NAME: \_\_\_\_\_ DEGREE \_\_\_\_\_  
 SPOUSE: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_  
 CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_  
 PHONE O: \_\_\_\_\_ PHONE H: \_\_\_\_\_ PHONE C: \_\_\_\_\_ FAX: \_\_\_\_\_  
 EMAIL ADDRESS: \_\_\_\_\_  
 METHOD OF PAYMENT: CHECK: \_\_\_\_\_ MASTERCARD: \_\_\_\_\_ VISA: \_\_\_\_\_ DISCOVER: \_\_\_\_\_  
 CARD NO.: \_\_\_\_\_ EXPIRE DATE: \_\_\_\_\_ CVV: \_\_\_\_\_  
 CARDHOLDER'S NAME: \_\_\_\_\_  
 CREDIT CARD BILLING ADDRESS: \_\_\_\_\_  
 CARDHOLDER'S SIGNATURE: \_\_\_\_\_

SEMINARS 2016-2017 (Meeting Dates are given)		DOCTOR ONLY	DOCTOR & SPOUSE	Registration Fee within 60 days of seminar	SEND INFO	AMOUNT
<b>AGGRESSIVE BUSINESS, TAX AND PRACTICE MANAGEMENT FOR THE DOCTOR</b>						
BANFF, CANADA	August 1-5, 2016	\$1,120*	\$1,310*	\$1,170/\$1,360		
BAR HARBOR, ME	September 8-10, 2016	\$955*	\$1,085*	\$1,005/\$1,135		
SCOTTSDALE, AZ	December 28-30, 2016	\$955*	\$1,085*	\$1,005/\$1,135		
ST. THOMAS, VI	January 30-February 3, 2017	\$1,180*	\$1,370*	\$1,230/\$1,420		
DOMINICAN REPUBLIC	February 6-10, 2017	\$1,180*	\$1,370*	\$1,230/\$1,420		
DEER VALLEY, UT	March 5-8, 2017	\$1,180*	\$1,370*	\$1,230/\$1,420		
KOHALA COAST, HAWAII	March 26-30, 2017	\$1,180*	\$1,370*	\$1,230/\$1,420		
ALASKA CRUISE	July 23-30, 2017	PLEASE CALL TO SIGN UP AND RESERVE YOUR CABIN!				
<b>ADVANCED INVESTMENT SEMINAR (Two Days)</b>						
CHICAGO, IL	December 9-10, 2016	\$1,125*	\$1,320*	\$1,175/\$1,370		
<b>PRACTICE TRANSITION SEMINARS (One Day)</b>						
MONTEREY, CA	October 21-22, 2016	\$770*	\$880*	\$820/\$930		
CHICAGO, IL	December 8, 2016	\$795*	\$905*	\$845/\$955		
<b>RETIRED DOCTOR SEMINAR</b>						
MONTEREY, CA	October 22-23, 2016	\$730*	\$780*	\$780/\$830		
						<b>TOTAL AMOUNT</b>
*The above rates already reflect a \$50 discount if registration is received 60 days prior to the seminar. An additional \$50 is added if registering within 60 days of the seminar. If registering at the door the fee will be an additional \$100.00.						
CANCELLATION: Cancellations must be received in writing 30 days prior to the seminar and are subject to a \$50 processing fee. No refunds will be issued within 30 days of the seminar.						