



## GREAT UPCOMING SEMINARS!

### MONTEREY, CALIFORNIA – MONTEREY PLAZA HOTEL & SPA

**Practice Transition Seminar**

**October 21-22, 2016**

**Retired Doctors Seminar**

**October 22-23, 2016**

Conjuring up images of crashing surf, charming seaside shops and restaurants and, of course, the legendary Monterey Aquarium is Monterey Bay. It is home to some of the world's most spectacular coastline, scenic hiking, legendary driving routes, glorious wine growing valleys, outstanding shopping, and pristine golf courses at Pebble Beach.

**Monterey's Great Drives** - Head out for a day of wine tasting in Monterey's Wine Country, home to over 85 vintners and growers. Explore the incredibly scenic ride along 17-Mile Drive, lauded for its magnificent views. Visit charming Carmel-by-the-Sea, or Big Sur, known for its epic beauty.

**Monterey Bay Aquarium** - Consistently ranked #1 in the United States for its innovative exhibits and unsurpassed visitor experience, the aquarium is a stunning showcase for the habitats and sea life of one of the world's richest marine regions.

**Golf** - The Monterey Peninsula is ranked the number-one golf destination in the world by Golf Digest Magazine.

**Hiking** - Enjoy Point Lobos and Jacks Peak parks for gorgeous scenery and animal life.

**Biking** - Bicyclists adore Monterey Bay, with miles and miles of bike lanes, waterfront trails and off-road tracks. The popular Monterey Bay Coastal Recreational Trail, stretches 18 miles from Castroville to Pacific Grove.

**Monterey Plaza Hotel & Spa** Luxurious Monterey Plaza has elegant common areas, beautiful sleeping rooms and provides classic, coastal hospitality. We have held many seminars here and have always been completely pleased.

A limited number of rooms have been blocked at the group rate of **\$250.00 for single or double occupancy plus taxes, fees and a resort charge**. The rate includes a \$25 breakfast credit each morning at the Schooners Coastal Kitchen. **These rooms will be held as a block, until September 20, 2016, unless exhausted earlier.**

### SCOTTSDALE, ARIZONA – FAIRMONT PRINCESS SCOTTSDALE

**Enjoy a Restful Sunny Destination after the Hectic Holidays**

**Aggressive Business, Tax & Practice Management Seminar**

**December 28-30, 2016 (Mini-Week)**

**"PPO Transition: Lose the Discounts, Keep the Patients!" by: Bill Rossi**

We are excited to have Bill as a special guest lecturer at our Scottsdale, AZ seminar from December 28-30, 2016. Bill's lecture topic will be "PPO Plays: You Will Make Thousands More with the Right Moves."

Bill Rossi is President of Advanced Practice Management. He and his team are actively involved in the ongoing management of over 220 dental practices. He has over 35 years in practice management, has been a contributor to Dental Economics, Excellence in Dentistry, and Dentaltown CE. Mr. Rossi is an ally for private independent practices in a profession increasingly impinged on by corporate dentistry and PPOs.

**Phoenix is a great destination for couples or families. Among our favorite activities in the area include:**

- **Old Town Scottsdale:** Southwestern arts, superb galleries and hip eateries line the streets of Old Town.
- **Taliesin West:** Tours of Taliesin West, Frank Lloyd Wright's winter home, give insight on how the masterful architect was inspired by the desert surroundings. A great afternoon for all ages.
- **Desert Botanical Gardens:** The winding paths of this 50-acre desert garden showcase a fantastic variety of local plants.
- **Heard Museum:** The tradition, culture and history of 22 regional Native American tribes converge in the Heard Museum's immersive exhibits and authentic art shop.
- **Phoenix Art Museum:** Southwest's largest fine art museum features a collection global masterpieces.

**In addition, phenomenal outdoor adventures abound - Tremendous golf, outstanding hiking in Camelback Mountain, horseback riding, segways, zip lining, ATV tours, biking, climbing, etc.**

**[PLEASE TURN OVER FOR MORE INFORMATION]**

**Hotel:** The AAA **Five-Diamond Fairmont Scottsdale Princess** is scenically set against the backdrop of Arizona's McDowell Mountains and pays tribute to Arizona's Spanish Colonial heritage. Fairmont rooms are located in the resort's main building and offer sprawling views of the gardens, courtyards, lagoon or golf courses. They feature top amenities you would expect as well as charming patios. Upgrades to casitas available upon request.

**Restaurants – (6 great dining options)** Among them:

- La Hacienda By Richard Sandoval
- Bourbon Steak
- Toro Latin Restaurant & Rum Bar
- Ironwood American Kitchen

**Well & Being Spa:** Well & Being Spa is inspired by a hidden oasis deep in the Grand Canyon called Havasupai. This magnificent and highly ranked spa offers a huge array of treatments and is not to be missed.

**Golf: The Most Recognized Scottsdale Golf Resort, Home to the Phoenix Open. TPC Scottsdale - Stadium Course:** Adjacent to the Fairmont Princess. Home of the annual PGA TOUR Phoenix Open. Lush fairways surrounded by desert vegetation and breathtaking mountain views enhance the golf experience on this 18 hole, par 71 course. **TPC Scottsdale - Champions Course:** This completely new course fits seamlessly into the natural desert terrain. As challenging as it is picturesque, the par-71, 7,124-yard layout features undulating Bermuda fairways, and is perfect for players of all abilities.

**Trailblazers Family Adventure Center:** Trailblazers Kids Club is an exciting program for children ages 5 to 12. **Family Fun** – The resort offers game equipment including badminton, volleyball, croquet, fishing poles, etc. **Swimming Pools** – Sonoran Splash features two, 200 ft. waterslides. **Five Pools on property.**

**We have secured outstanding group rates of \$289 per night single and \$319 per night for double occupancy. A savings of \$55 per night.** This includes a daily breakfast at Ironwood American Kitchen. Plus a onetime \$12/person round trip porter age charge and a \$2 daily/person housekeeping charge. We can only guarantee you will receive the group rates if you register before **December 5, 2016 unless sold out earlier.** ROOMS OFTEN SELL OUT BEFORE THAT DATE!

### SEMINAR REGISTRATION FORM

NAME: \_\_\_\_\_ DEGREE \_\_\_\_\_  
 SPOUSE: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_  
 CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_  
 PHONE O: \_\_\_\_\_ PHONE H: \_\_\_\_\_ PHONE C: \_\_\_\_\_ FAX: \_\_\_\_\_  
 EMAIL ADDRESS: \_\_\_\_\_  
 METHOD OF PAYMENT: CHECK: \_\_\_\_\_ MASTERCARD: \_\_\_\_\_ VISA: \_\_\_\_\_ DISCOVER: \_\_\_\_\_  
 CARD NO.: \_\_\_\_\_ EXPIRE DATE: \_\_\_\_\_ CVV: \_\_\_\_\_  
 CARDHOLDER'S NAME: \_\_\_\_\_  
 CREDIT CARD BILLING ADDRESS: \_\_\_\_\_  
 CARDHOLDER'S SIGNATURE: \_\_\_\_\_

SEMINARS 2016-2017 (Meeting Dates are given)	DOCTOR ONLY	DOCTOR & SPOUSE	Registration Fee within 60 days of seminar	SEND INFO	AMOUNT
<b>AGGRESSIVE BUSINESS, TAX AND PRACTICE MANAGEMENT FOR THE DOCTOR</b>					
BAR HARBOR, ME	September 8-10, 2016	\$955*	\$1,085*	\$1,005/\$1,135	
SCOTTSDALE, AZ	December 28-30, 2016	\$955*	\$1,085*	\$1,005/\$1,135	
ST. THOMAS, VI	January 30-February 3, 2017	\$1,180*	\$1,370*	\$1,230/\$1,420	
DOMINICAN REPUBLIC	February 6-10, 2017	\$1,180*	\$1,370*	\$1,230/\$1,420	
DEER VALLEY, UT	March 5-8, 2017	\$1,180*	\$1,370*	\$1,230/\$1,420	
KOHALA COAST, HAWAII	March 26-30, 2017	\$1,180*	\$1,370*	\$1,230/\$1,420	
ALASKA CRUISE	July 23-30, 2017	PLEASE CALL TO SIGN UP!			
<b>ADVANCED INVESTMENT SEMINAR (Two Days)</b>					
CHICAGO, IL	December 9-10, 2016	\$1,125*	\$1,320*	\$1,175/\$1,370	
<b>PRACTICE TRANSITION SEMINARS (One Day)</b>					
MONTEREY, CA	October 21-22, 2016	\$770*	\$880*	\$820/\$930	
CHICAGO, IL	December 8, 2016	\$795*	\$905*	\$845/\$955	
<b>RETIRED DOCTOR SEMINAR</b>					
MONTEREY, CA	October 22-23, 2016	\$730*	\$780*	\$780/\$830	
<b>TOTAL AMOUNT</b>					
<small>*The above rates already reflect a \$50 discount if registration is received 60 days prior to the seminar. An additional \$50 is added if registering within 60 days of the seminar. If registering at the door the fee will be an additional \$100.00.                      CANCELLATION: Cancellations must be received in writing 30 days prior to the seminar and are subject to a \$50 processing fee. No refunds will be issued within 30 days of the seminar.</small>					